



Dealer Participation Agreement

This agreement outlines the role and responsibilities for Participating Dealerships in the MOR-EV Program, as set out in M.G.L. c. 25A, § 19; St. 2022, c. 126, § 123, and 225 CMR 26.00. To participate in the MOR-EV point-of-sale program, a dealership or showroom must be licensed to sell vehicles in the commonwealth of Massachusetts and offer new, rebate-eligible vehicles for purchase or lease. To be considered a participating dealership and listed on the program website, dealerships must agree to the following requirements:

- Participating dealerships shall only apply rebates to eligible buyers and vehicles in accordance with the MOR-EV Guideline and the Dealer Participation Agreement.
- Participating dealerships are responsible for verifying that their customers are eligible to receive a rebate. They must notify eligible customers of the existence of the rebate at the point of sale, as agreed to in signing this document. Participating dealers are responsible for submitting the application within 30 days of the transaction date, per program requirements. Failure to follow program requirements and eligibility guidelines as defined in the MOR-EV Guideline can result in not receiving reimbursement for a rebate provided to a customer. Participating dealers are encouraged to contact the program administrator prior to the sale with questions to ensure proper application of program guidelines.
- Participating dealerships are responsible for ensuring that the application is complete. This includes ensuring that all necessary paperwork is submitted, appropriate signatures are obtained, and that the application is complete and accurate per program requirements. Incomplete applications will not be approved and will be returned to the dealer or applicant.
- Participating dealerships must apply the rebate at the point of sale and seek reimbursement through the program upon completion of the purchase or lease agreement. The dealership must fill out an application through the Dealer Web Portal at <https://mor-ev.org>.
- Participating dealerships must collect the following documentation from the customer to submit the application:
 - A copy of the MOR-EV Terms and Conditions signed by the vehicle purchaser/lessee
 - A copy of the Rebate Transfer Acknowledgment Form signed by and an authorized dealer representative
 - Proof of Massachusetts residency via a current Massachusetts driver's license
 - *For other forms of accepted documentation, please see the MOR-EV Guideline*
 - A copy of the signed purchase or lease agreement
 - Proof of temporary or permanent Massachusetts vehicle registration



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- Dealerships must deliver cars to customers prior to completing applications. No further actions, such as additional charges, vehicle mark-ups, payment contingencies or holds, shall be taken against the customer for the incentive.
- Participating Dealerships must apply the full rebate amount at the point of sale. They may not withhold a rebate until the Program Administrator approves the reimbursement application, nor provide the rebate by issuing a check after completing the transaction. Dealerships may not recuperate the value of the rebate from a customer in the event that the program administrator cancels or denies a rebate application due to dealership error. Whenever possible, Participating Dealerships should ensure that the purchase or lease agreement clearly indicates that the applicable MOR-EV rebate(s) was applied at the time of purchase or lease.
- The program administrator will provide dealerships with marketing materials and will advertise the program.
- The program administrator will inform participating dealerships when funding availability for this program is within a month of the program ending.
- The program administrator will approve or deny all applications, on average, no more than ten (10) business days from receipt of a complete application. Payments will be issued within 1 month of application approval.

Dealerships in violation of the Dealer Participation Agreement may be excluded from the Program, risk the denial of the rebate reimbursement to which they would otherwise be entitled to, and any other actions allowed under appropriate statute or regulations, including 225 CMR 26.00.

Dealership: _____

Name (printed): _____

Name (signature): _____

Title: _____

Date: _____